## SEO Checklist

Your digital guide to Tools and Strategies for Search Engine Optimisation



In this guide, you will find my top tools, strategies and methods of achieving **search engine greatness!** 

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#### Tools & Code To Install

- 1. Yoast
- 2. Sitemap
- 3. Headers and Footers
- 4. Smush.it
- 5. WP Plugin Profiler
- 6. AMP
- 7. Append Link on Copy
- 8. Autoptimize
- 9. Embed Code Generator
- 10. Google Places Reviews
- 11. NoIndex Pages
- 12. Really Simple SSL
- 13. Simple 301 Redirects
- 14. Google Search Console
- 15. Google Analytics
- 16. Google Alerts
- **17. HARO**
- 18. HotJar
- 19. Subscribers

### **Technical SEO**

- 1. Search Console Setup
- 2. Speed
  - a. Reduce Server Response Time
  - b. Enable AMP (AMP)
  - c. Compress Images (Smush.it)
  - d. Disable Unused plugins (P3 Plugin Profiler)
  - e. Compress JavaScript (Use Autoptimize
  - f. Compress CSS
- 3. Switch to HTTPS (Use Really Simple SSL)
- 4. Remove Duplicate Content
- 5. NoIndex Old/Thin Pages (NoIndex)
- 6. Final Testing
  - a. Mobile
  - b. Tablet
  - c. Desktop

## **Keyword Research**

- 1. Setup spreadsheet to store keywords
- 2. Research and filtering (UberSuggest, SEMrush)
  - a. Search for related keywords
  - b. Filter by search volume
  - c. Filter by keyword difficulty
- 3. Keyword optimisation
  - a. Gather five long-tail keywords
  - b. Gather five LSI keywords
  - c. Determine keyword intent



## **Competitor Analysis**

- 1. Setup spreadsheet to analyse competitors
- 2. Identify and validate top competitors
  - a. Top of mind competitors
  - b. Competitors who share same keywords
  - c. Find top 3-5 competitors
- 3. Analyse and position vs competition
  - a. No. of indexed pages
  - b. Historical link velocity trends
  - c. No. of referring domains
  - d. Link quality
  - e. Anchor text distribution
  - f. Natural/unnatural link ration
  - g. Webpage type, link position and link visibility
  - h. Dofollow/Nofollow link ratio
  - i. Common anchor texts between sites
  - j. Common domains and links between sites
  - k. Most linked URLs (identify best performing pages)
  - I. Most pages shared on social
  - m. Position of keywords in titles
  - n. Content quality, HTML structure and UX

- 4. Develop keyword strategy
  - a. Number of competitors in SERP
  - b. Current rankings vs competitors
  - c. Keyword relevancy and volume
  - d. Profitability of keywords
  - e. Current SEO visibility vs competitors
  - f. Time/Budget considerations

## On-Page SEO

- 1. Install Yoast
- 2. Included keyword in
  - a. URL
  - b. Title tag
  - c. Meta description
  - d. <h1> Tag
  - e. <h2> Tag
  - f. First 100 words of copy
- 3. Multimedia
  - a. Video
  - b. Image
- 4. Internal Links
- 5. External Links
- 6. Use of LSI keywords
- 7. Copy is at least 1,900 words

## **Link Building**

- 1. Broken Link Building
  - a. Prospect
  - b. Reach out
  - c. Follow up
- 2. Claiming Brand Mentions
  - a. Google Alerts
  - b. Reached out to webmasters
- 3. Viewed competitors backlink profile
  - a. Identify high quality pages based on back links and traffic
  - b. Create longer, more in depth content
  - c. Reach out to people link to original article
- 4. Redistribute old content on social media
  - a. Facebook
  - b. Twitter
  - c. LinkedIn
  - d. Instagram
- 5. Reach out to sites that you linked to in your article
- 6. Participate in expert roundups
  - a. Prospect
  - b. Reach out
  - c. Follow up

- 7. Register for directories
  - a. Prospect
  - b. Create listings
- 8. Create infographics (Infographic Embed Code Generator)
  - a. Prospect
  - b. Reach out
  - c. Follow up
- 9. Use HARO
  - a. Sign up
- 10. Get Featured on Podcasts
  - a. Prospect
  - b. Reach out
  - c. Follow up
- 11. Guest blog
  - a. Prospect
  - b. Reach out
  - c. Follow up
  - d. Create content



#### **Local SEO**

- 1. Create/Claim Google My Business listing
- 2. Create/Claim Apple Maps listing
- 3. Create/Claim Yelp listing
- 4. Other consistent directory submissions
- 5. Prompt customers for reviews online
- 6. Embed a map on contact page
- 7. Respond to all reviews
- 8. Check competitors citations
- 9. Hyperlink links on webpage
  - a. Phone number
  - b. Email address
- 10. Install and configure



### **Mobile SEO**

- 1. Responsive design
- 2. Responsive text size
- 3. Check mobile UX (http://mattkersley.com/responsive/)
- 4. Disable pop ups
- 5. Optimise for speed
- 6. Enable AMP
- 7. Monitor performance
  - a. Screen Resolution
  - b. Mobile Operating System
  - c. Network



# Conversion Rate Optimisation

- 1. Set goals
- 2. Performance
  - a. Mobile
  - b. Desktop
  - c. Tablet
- 3. Display Call-to-Action (CTA) above fold
- 4. Display CTA multiple times
- 5. Be clear of desired outcome
- 6. Include social proof
- 7. Use breadcrumbs
- 8. Use Heatmaps
- 9. Monitor behaviour flow
  - a. User journey
  - b. Highest drop off pages
  - c. Lowest conversion rate
  - d. Lowest value per page

#### **Ecommerce SEO**

- 1. Include videos on product pages
- 2. Enable SSL certificate
- 3. Prompt customer reviews
- 4. Leverage easy checkout options
  - a. Apple Pay
  - b. Android Pay
  - c. PayPal
  - d. Guest checkout
- 5. Enable social sign ups
- 6. Guest blog post
- 7. Sponsored influencer posts
- 8. Add 301 redirects to old product pages
- 9. NoIndexes
  - a./Cart
  - b./Checkout
  - c./Thank-You
- 10. Ensure every product can be found within 3 clicks
- 11. Regularly blog

#### **Content**

- 1. Include keyword within first 100 words of copy
- 2. Use bullet points
- 3. Keep paragraphs short
- 4. Use multimedia
  - a. Video
  - b. Images
- 5. Add a CTA
- 6. Use related keywords
- 7. Use search console to find keywords you already rank for and include in copy
- 8. On-page checklist
  - a. Titles
  - b. Descriptions
  - c. Internal links
  - d. External links
  - e. Keyword in URL slug
  - f. ALT tags
- 9. Append Link on Copy (plugin)
- 10. Expert roundups
- 11. Categories selected
- 12. Tags added

